



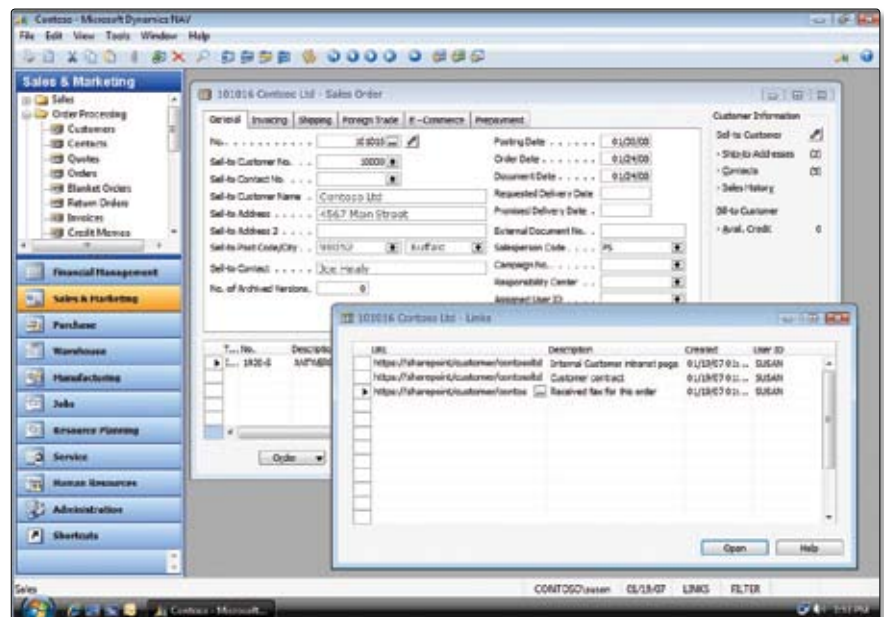
# ACHIEVE

## Microsoft Dynamics NAV

### BENEFITS:

- **Fuel productivity from the start.** Work with a familiar, intuitive user interface that enables people to access the information and tools they need quickly and easily.
- **Accomplish more every day with rich Microsoft® Office integration.** Work easily across Microsoft Dynamics NAV and familiar Microsoft Office system programs to access, analyze, and share information.
- **Make decisions with confidence.** Monitor business operations, evaluate performance, and pursue the right opportunities more effectively by extracting and analyzing the precise information you need—when you need it.
- **Maximize the benefits of your IT investment.** Achieve a low total cost of ownership by capitalizing on the value of tight integration with proven Microsoft products and technologies.
- **Tailor your solution to your business.** Cutting-edge open architecture and a rich ecosystem of industry-specific solutions give you the flexibility to customize and extend Microsoft Dynamics NAV to meet your unique business needs.

Equip the people in your organization for success with Microsoft Dynamics™ NAV, an integrated, adaptable business management solution. Microsoft Dynamics NAV can streamline processes, deliver robust reporting and business intelligence, and connect employees, customers, and partners across a global marketplace.



*To bridge the gap between structured and unstructured data, you can link any external document to Microsoft Dynamics NAV records.*

Microsoft Dynamics NAV can be adapted to the way your business works, integrated with existing systems, and extended to meet industry-specific needs. And Microsoft Dynamics NAV works like and with the other Microsoft products and technologies people already use, helping to ensure a smooth implementation, minimize training requirements, and provide a solution that can move your company into the future.

Flexible and easy to use, Microsoft Dynamics NAV offers a user experience tailored to people's roles within your organization—helping them work productively, make confident decisions, and respond quickly to new marketplace opportunities.

### **Gain insight for confident decision-making**

Easily access and analyze accurate, up-to-the-minute data about every aspect of your operations, including individual transactions, key performance indicators, trends, and growth opportunities. A variety of reporting and analytical options empowers people across your organization to extract and analyze data, generate and share reports, or export to Microsoft Office Excel® or other familiar programs for further analysis and graphical presentation.

### **Maximize the value of your IT investments**

Achieve a low total cost of ownership and take advantage of innovative data management, collaboration, and information-sharing capabilities with a solution that integrates tightly with other Microsoft products and technologies, including Microsoft Windows Server® 2003, Microsoft SQL Server™ 2005, Microsoft Windows® SharePoint® Services, Microsoft Office SharePoint Server, Microsoft BizTalk® Server, and Windows Live™ Local Search.

### **Enhance connectivity and extend the power of your solution**

A powerful Microsoft development platform makes it easy to integrate Microsoft Dynamics NAV with existing systems and share data across other applications and over the Internet. Your local Microsoft Certified Partner can provide expert support for implementing your Microsoft Dynamics NAV solution and help your company benefit from a rich ecosystem of finely tailored, industry-specific offerings and add-on solutions.

### **Choose the solution that fits your business size and needs**

Microsoft Dynamics NAV can evolve with you for the life of your business. The flexible foundation and cost-effective licensing and support options enable you to choose the solution that's right for your organization while maintaining the flexibility to adapt your solution as your business needs change. Phased deployment and generous, out-of-the-box functionality at a low entry price help maximize the value of your investment while enabling you to enhance the productivity of your business through support, training, best practices, and product updates.

## **FUNCTIONALITY**

### **Financial Management**

As the backbone of your business management solution, Microsoft Dynamics NAV can help you efficiently manage your general ledger, payables, receivables, inventory, analytical accounting, fixed assets, and cash flow as well as perform bank reconciliations and collections. You can also manage your financial processes across multiple currencies, locations, or companies.

### **Manufacturing**

Microsoft Dynamics NAV provides an integrated suite of manufacturing applications that give you the tools to plan, manage, and execute a world-class manufacturing operation. Manage your entire manufacturing process from product configuration, supply, and capacity requirements planning to scheduling and shop floor.

## **Supply Chain Management**

Tailor your sales, purchasing, and pick/pack/ship cycle processes to meet specific needs and keep pace with competitive markets and low margins. Help increase customer loyalty with better responsiveness, rapidly pursue new market opportunities, and improve your profitability by working efficiently with partners. Improve inventory management, manage single or multi-site warehouses, and handle order processing and demand planning.

## **Business Intelligence and Reporting**

Bring strategic insight into your business processes with sophisticated reporting, analysis, and budgeting solutions that help you improve and propel critical decision-making throughout the organization. Direct access to real-time, business-critical information and a wide range of analytical and reporting tools can help you manage budgets, create and consolidate reports, and look for trends and relationships.

## **Customer Relationship Management**

Customer relationship management can automate many day-to-day tasks for sales, customer service, and marketing professionals. Manage customer records and sales histories, create and launch marketing campaigns, and track customer activity. Make service operations more profitable by organizing your service resources for optimum efficiency, forecasting and tracking parts consumption, managing contracts and service agreements, and gaining control over costs.

## **Workspace Collaboration**

Help people across your business collaborate effectively by expanding access to business applications, information, and processes. Windows SharePoint Services enables you to create workgroups to generate discussion and exchange information about specific interests and projects.

## **Configuration and Development**

Adapt your business management solution to the way you do business with built-in tools designed to help limit your requirement for highly qualified IT professionals. System administrators and programmers can add new and modify existing functionality quickly and with limited coding. In addition, you gain access to a suite of powerful industry-standard tools and technologies already used by developers around the world.

## **Human Resource Management**

Microsoft Dynamics NAV provides support for your human resources processes by helping you organize and control information about your employees. Attach comments to employee records, track absences, and generate reports to help you keep on top of your most important asset—your employees.

## **Project Management**

Project management capabilities support long-term job- and project-related activities to help you budget project costs and automate billings, manage your resources, track resource costs and usage, plan capacity, and predict availability.

## FEATURES:

### **Intuitive user experience**

Gain efficiency with an intuitive user interface that looks and feels like other Microsoft applications.

### **Easy customization**

Customize your solution to save time and money. With Microsoft Dynamics NAV, you can easily customize forms, reports, and user screens. You can also link your software to third-party software products essential to your business.

### **Industry-specific and add-on solutions**

Tap into the worldwide ecosystem of Microsoft Certified Partners for extended functionality or vertical solutions designed to fit your specific industry. Microsoft partners have already developed more than 900 add-on or vertical solutions built on the powerful Microsoft Dynamics NAV platform.

### **Integration with Microsoft programs and services**

Maximize your technology investments through tight integration with other Microsoft products and technologies, including Microsoft Office programs, SQL Server, Windows SharePoint Services, BizTalk Server, and Windows Live Local Search. Built-in compatibility with SQL Server 2005 can enhance ability to retrieve critical data. SQL Server Reporting Services enable more powerful and complex analysis capabilities.

### **Rapid implementation**

Count on a quick, efficient implementation thanks to your Microsoft Certified Partner, multiple server and hardware options, and a variety of tools that facilitate rapid deployment.

### **Multicurrency and multilanguage support**

Extend your business across international borders with confidence when you can set up and maintain multiple currencies and accommodate more than 30 languages.



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For more information about Microsoft Dynamics NAV,  
visit [www.microsoft.com/dynamics/nav](http://www.microsoft.com/dynamics/nav).

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